## The Pledge Industry values and practices

Report to Seafood Industry Australia

Dr Kirsten Abernethy, Sea Change Consulting Australia

## Methods to determine Industry values and practices

#### 1. Derived a list of wildcatch and aquaculture organisations.

These included peak bodies and industry representative organisations, and businesses which included producers, wholesale, processing, retail, restaurant, and vertically integrated businesses across the supply chain. The SIA membership was used as the base, but some additional relevant organisations were added. Not included were organisations focused on training, consulting, marketing/sales advising, transport, fish feed, overseas, and those with no website. A total of 52 organisations were analysed.

#### 2. Recorded the Values Statements of the organisations.

Using the organisation's website text, (e.g. "about us"), strategic documents, newsletters and media releases, **Values Statements** were extracted. It is important to note that these statement of values were not necessarily only values (i.e. moral principles, beliefs or standards), but encompassed *the things that are important* to the organisation. These were often referred to as 'goals', 'mission', 'objectives', 'principles', 'strategic focus/priorities', 'vision', or 'values'.

#### 3. Recorded the Practices of the organisations.

Using website text, newsletters, media releases and recent annual reports, **Practices** were also extracted. These were treated as evidence that the organisation was putting their Values into action, and it should be argued actions and practices carry more weight in terms of what Industry's actual Values are.

#### 4. Categorising the Values and Practices.

In total, 1014 Values Statements and Practices were analysed (571 Values Statements, 443 Practices). Each Values Statement and Practice was given a category name (e.g. To be a united industry), and these were refined until there were as few categories ('codes') as possible, without losing important detail. There is a total of 43 codes for all the Values Statements and Practices.

#### 5. Analysis.

The analysis presented here is very simple, looking at the **percentage of organisations who make the Values Statement**, and the **percentage of organisations who show evidence of Practising what they value**. I have split the data by Industry type (Wildcatch and/or Aquaculture) and by organisation type (Industry Association or Business) to see if there are differences. The analysis is simply 'presence or absence' of the Value/Practice rather than determining the priority of the organisation because the data can be confounded by an organisation's website focus (e.g. it may be focused on the industry compared to the consumer or public), and what they report on the website (e.g. some don't publish annual reports or keep their site up to date). • There are differences between what seafood organisations say they Value and what they actually Practice. Given there is evidence of the Practices, it may be better to use Practices to develop the Pledge.

- There are differences between the Values and Practices of organisations depending on whether they are a Peak body/Industry Association, or a Business; and whether they are wildcatch focussed or aquaculture focussed.
- Key Values that are common regardless of the type of organisation or sector are:
  - The sustainability of the environment and its natural resources is paramount, and our seafood is sourced from a pristine environment
  - The industry is committed to responsible practices and stewardship, and will continue to improve
  - The industry provides high quality, fresh and delicious seafood
- Key Practices that are common regardless of the type of organisation or sector are:
  - The sustainability of the environment and its natural resources is paramount, and our seafood is sourced from a pristine environment
  - The industry is undertaking responsible practices and stewardship, and is committed to improving
  - The industry strives to connect to and meet the expectations of seafood consumers and customers
  - The industry values collaboration, engagement and their relationships with stakeholders, government, businesses and communities
  - The industry is committed to sharing information about the industry, business, and products
  - Building industry and organisational capacity, and provide professional development
- However there are many more Values and Practices that are important to the Seafood Industry

Key discussion points

List of Organisations included in the study by sector and type

Name of organisation **Raptis Premium Seafood** Austral Fisheries Australia Bay Seafoods Brown Dog Fishing Company Chaceon MG Kailis Mackay Reef Fish Supplies Mures Tasmania Fremantle Octopus Western Australian Fishing Industry Council Northern Territory Seafood Council Queensland Seafood Industry Association Professional Fisherman's Association NSW Seafood Industry Victoria Wildcatch Fisheries SA Tasmanian Seafood Industry Council Australian Council of Prawn Fisheries Australian Southern Bluefin Tuna Industry Association Northern Prawn Fishery Industry Pty Ltd Pearl Producers Organisation Southern Rocklobster Limited Spencer Gulf & West Coast Prawn Fisherman's Association Tasmanian Rock Lobster Fishermens Association Tuna Australia Limited Womens Industry Network Seafood Community Great Australian Bight Fishing Industry Association Aquaculture Council of Western Australia Australian Abalone Growers Association Australian Barramundi Farmers Association Australian Prawn Farmers Association The Master Fish Merchants Association of Australia Queensland Seafood Marketers Association South East Trawl Fishing Industry Association Southern Shark Industry Alliance Australian Wild Abalone/Abalone Council Australia Troy Billin Dennis Holder Northern Wildcatch Seafood Australia Westmore Seafoods Humptydoo Barramundi Huon Aquaculture Petuna Stehr Group Tassal Catalano Seafoods Steve Costi's Famous Fish Morgans Seafood Sydney Fresh Seafood Sydney Fish Market Poulos Bros Seafresh Australia **Urangan Fisheries** 

Sector Wildcatch Wildcatch Wildcatch Wildcatch Wildcatch Wildcatch & Aquaculture Wildcatch Wildcatch Wildcatch Wildcatch & Aquaculture Wildcatch & Aquaculture Wildcatch Wildcatch Wildcatch Wildcatch Wildcatch & Aquaculture Wildcatch Wildcatch & Aquaculture Wildcatch Wildcatch & Aquaculture Wildcatch Wildcatch Wildcatch Wildcatch Wildcatch & Aquaculture Wildcatch Aquaculture Aquaculture Aquaculture Aquaculture Wildcatch & Aquaculture Wildcatch & Aquaculture Wildcatch Wildcatch Wildcatch Wildcatch Wildcatch Wildcatch Wildcatch Aquaculture Aquaculture Wildcatch & Aquaculture Wildcatch & Aquaculture Aquaculture Wildcatch & Aquaculture Wildcatch Wildcatch

Type of organisation Integrated seafood company Peak Body/Industry Association Producer Producer Producer Producer Producer Producer Producer Producer Producer Retail/Restaurant Retail/Restaurant Retail/Restaurant Retail/Restaurant Wholesale/processing/retail Wholesale/processing/retail Wholesale/processing/retail Wholesale/processing/retail

All of the Values and Practices Industry say are important to them

#### Value/Practice

Sustainability of the environment and natural resources, "pristine environment"

Providing high quality/fresh/tasty products

Responsible practices and stewardship, commitment to improving. Including environmentally friendly harvesting practices, animal welfare, and social practices Connecting to, and meeting expectations of consumers/customers To collaborate, engage and build relationships (stakeholders, government, businesses, communities) To be a strong voice/advocate, demonstrate leadership and influence Economic importance and sustainability including employment Innovative, modern and technologically advanced To build industry and organisational capacity, provide professional development To be active in research and collaborate with researchers and students Connecting to, and serving communities Maintaining and increasing productivity, performance and reliable/consistent supply Sharing information (about the industry, business, products) Demonstrating (and being recognised for) the contribution the industry makes Healthy seafood Supporting family/multigenerational/small businesses Transparency, honesty, open communication The importance of the culture of the industry (livelihoods, history, cultural connection) Strong biosecurity, food safety and handling To enhance market opportunities Securing access to resources Profitability To be a united industry/workforce Professional Pride and passion for what we do To engage in fisheries/aquaculture management and policy processes Sharing access to the environment space Health and safety of people working in the industry To act with integrity To act with respect Traceability To act ethically To have and build a positive reputation Locally produced seafood/provenance To be trusted Belief in research/science/evidence to support decision-making Good governance Efficiency Food security Adapting to environmental change Support, encourage and respect the diversity of the industry To be accountable To self-regulate

Should Industry Values or Practices be used for The Pledge?

There are differences in what Industry say and do

# More than 25% of all organisations say these Values are important

Value	% of all organisations (n=43)
Sustainability of the environment and natural resources, "sources from a pristine environment"	88
Providing high quality/fresh/tasty products	60
Responsible practices and stewardship, commitment to improving. Including environmentally friendly harvesting practices, animal welfare, and social practices	56
Connecting to, and meeting expectations of consumers/customers	44
To collaborate, engage and build relationships (stakeholders, government, businesses, communities)	40
To be a strong voice/advocate, demonstrate leadership and influence	40
Economic importance and sustainability including employment	30
Innovative, modern and technologically advanced	30
To build industry and organisational capacity, provide professional development	28
To be active in research and collaborate with researchers and students	26
Connecting to, and serving communities	26

## More than 25% of all organisations Practice these Values

Practices	% of all organisations (n=39)
Sustainability of the environment and natural resources, "sources from a pristine environment"	82
Responsible practices and stewardship, commitment to improving. Including environmentally friendly harvesting practices, animal welfare, and social practices	72
To collaborate, engage and build relationships (stakeholders, government, businesses, communities)	46
Connecting to, and meeting expectations of consumers/customers	44
Providing high quality/fresh/tasty products	38
To build industry and organisational capacity, provide professional development	36
Sharing information (about the industry, business, products)	36
To engage in fisheries/aquaculture management and policy processes	36
To be active in research and collaborate with researchers and students	33
Connecting to, and serving communities	31
Health and safety of people working in the industry	28
Economic importance and sustainability including employment	26
Innovative, modern and technologically advanced	26
Strong biosecurity, food safety and handling	26
Locally produced seafood/provenance	26

## Where the **similarities** and **differences** between Stating Values and Practising them lie

	Value	% of all organisations
	Sustainability of the environment and natural resources, "pristine environment"	88
	Providing high quality/fresh/tasty products Responsible practices and stewardship, commitment to improving. Including environmentally friendly harvesting practices, animal welfare, and social practices	60 56
erent to	Connecting to, and meeting expectations of consumers/customers To collaborate, engage and build relationships (stakeholders, government, businesses, communities)	44 40
stated	To be a strong voice/advocate, demonstrate leadership and influence	40
ractices	Economic importance and sustainability including employment Innovative, modern and technologically advanced	30 30
	To build industry and organisational capacity, provide professional development To be active in research and collaborate with researchers and students	28 26
	Connecting to, and serving communities	26

#### Practices

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	Sustainability of the environment and natural resources, "pristine environment"	82
	Responsible practices and stewardship, commitment to improving. Including environmentally friendly harvesting practices, animal welfare, and social practices	72
	To collaborate, engage and build relationships (stakeholders, government, businesses, communities)	46
	Connecting to, and meeting expectations of consumers/customers	44
	Providing high quality/fresh/tasty products	38
	To build industry and organisational capacity, provide professional development	36
Different to	Sharing information (about the industry, business, products)	36
stated values	To engage in fisheries/aquaculture management and policy processes	36
	To be active in research and collaborate with researchers and students	33
	Connecting to, and serving communities	31
Different	Health and safety of people working in the industry	28
	Economic importance and sustainability including employment	26
	Innovative, modern and technologically advanced	26
Different	Strong biosecurity, food safety and handling	26
Different	Locally produced seafood/provenance	26

## Looking at the type of organisation

# Peak bodies and Industry Associations & Businesses

## Peak bodies/Industry Associations: Where the similarities and differences lie

#### % Peak Bodies/Associations (n=25)

	Sustainability of the environment and natural resources, "pristine environment"	92
	Responsible practices and stewardship, commitment to improving. Including environmentally friendly harvesting practices, animal welfare, and social practices	64
Different to	To be a strong voice/advocate, demonstrate leadership and influence	60
stated	To collaborate, engage and build relationships (stakeholders, government, businesses, communities)	56
practices	Providing high quality/fresh/tasty products	44
	Economic importance and sustainability including employment	44
	To build industry and organisational capacity, provide professional development	40
	Sharing information (about the industry, business, products)	36
	Demonstrating (and being recognised for) the contribution the industry makes	36
	To be active in research and collaborate with researchers and students	36
	Transparency, honesty, open communication	36
	Connecting to, and meeting expectations of consumers/customers	32
	Connecting to, and serving communities	32
	To enhance market opportunities	32
	Profitability	28
	Securing access to resources	28

#### Practices

Values

Diff

#### % Peak Bodies/Associations (n=23)

	Sustainability of the environment and natural resources, "pristine environment"	78
	Responsible practices and stewardship, commitment to improving. Including environmentally friendly harvesting practices, animal welfare, and social practices	61
	To collaborate, engage and build relationships (stakeholders, government, businesses, communities)	48
	Connecting to, and meeting expectations of consumers/customers	48
	To build industry and organisational capacity, provide professional development	43
	Sharing information (about the industry, business, products)	43
	To be active in research and collaborate with researchers and students	39
Different to	To engage in fisheries/aquaculture management and policy processes	39
stated values	Strong biosecurity, food safety and handling	39
	To enhance market opportunities	35
	Economic importance and sustainability including employment	26
	Demonstrating (and being recognised for) the contribution the industry makes	26
	Locally produced seafood/provenance	26
	Health and safety of people working in the industry	26

### Businesses: Where the similarities and differences lie

	Values	% Businesses (n=18)
	Sustainability of the environment and natural resources, "pristine environment"	83
	Providing high quality/fresh/tasty products	83
	Connecting to, and meeting expectations of consumers/customers	61
	Innovative, modern and technologically advanced	56
	Responsible practices and stewardship, commitment to improving. Including environmentally friendly harvesting practices, animal welfare, and social practices	44
Different to	Supporting family/multigenerational/small businesses	33
stated	The importance of the culture of the industry (livelihoods, history, cultural connection)	28
practices	Healthy seafood	28
practices	Pride and passion for what we do	28
	Practices	% Businesses (n=16)
	Sustainability of the environment and natural resources, "pristine environment"	88
	Responsible practices and stewardship, commitment to improving. Including environmentally friendly harvesting practices, animal welfare, and social practices	88
		00
	Providing high quality/fresh/tasty products	63
	Providing high quality/fresh/tasty products Innovative, modern and technologically advanced	
Different to		63
Different to ated values	Innovative, modern and technologically advanced	63 44
	Innovative, modern and technologically advanced To collaborate, engage and build relationships (stakeholders, government, businesses, communities)	63 44 44
	Innovative, modern and technologically advanced To collaborate, engage and build relationships (stakeholders, government, businesses, communities) Connecting to, and serving communities	63 44 44 44
	Innovative, modern and technologically advanced To collaborate, engage and build relationships (stakeholders, government, businesses, communities) Connecting to, and serving communities Connecting to, and meeting expectations of consumers/customers	63 44 44 44 38
	Innovative, modern and technologically advanced To collaborate, engage and build relationships (stakeholders, government, businesses, communities) Connecting to, and serving communities Connecting to, and meeting expectations of consumers/customers Health and safety of people working in the industry	63 44 44 44 38 31
	Innovative, modern and technologically advanced To collaborate, engage and build relationships (stakeholders, government, businesses, communities) Connecting to, and serving communities Connecting to, and meeting expectations of consumers/customers Health and safety of people working in the industry To engage in fisheries/aquaculture management and policy processes	63 44 44 44 38 31 31
	Innovative, modern and technologically advanced To collaborate, engage and build relationships (stakeholders, government, businesses, communities) Connecting to, and serving communities Connecting to, and meeting expectations of consumers/customers Health and safety of people working in the industry To engage in fisheries/aquaculture management and policy processes To build industry and organisational capacity, provide professional development	63 44 44 44 38 31 31 25
	Innovative, modern and technologically advanced To collaborate, engage and build relationships (stakeholders, government, businesses, communities) Connecting to, and serving communities Connecting to, and meeting expectations of consumers/customers Health and safety of people working in the industry To engage in fisheries/aquaculture management and policy processes To build industry and organisational capacity, provide professional development To be active in research and collaborate with researchers and students	63 44 44 44 38 31 31 25 25 25

Whether an industry association or a business, both types of organisations agree on these Values:

- The sustainability of the environment and its natural resources is paramount, and our seafood is sourced from a pristine environment
- The industry is committed to responsible practices and stewardship, and will continue to improve
- The industry provides high quality, fresh and delicious seafood
- The industry strives to connect to and meet the expectations of seafood consumers and customers

## However, the Values are different between organisation type.

Values	Industry Association	Business
To be a strong voice/advocate, demonstrate leadership and influence	Х	
To collaborate, engage and build relationships (stakeholders, government, businesses, communities)	Х	
Economic importance and sustainability including employment	Х	
To build industry and organisational capacity, provide professional development	Х	
Sharing information (about the industry, business, products)	Х	
Demonstrating (and being recognised for) the contribution the industry makes	Х	
To be active in research and collaborate with researchers and students	Х	
Transparency, honesty, open communication	Х	
Connecting to, and serving communities	Х	
To enhance market opportunities	Х	
Profitability	Х	
Securing access to resources	Х	
Innovative, modern and technologically advanced		Х
Supporting family/multigenerational/small businesses		Х
The importance of the culture of the industry (livelihoods, history, cultural connection)		Х
Healthy seafood		Х
Pride and passion for what we do		Х

## Whether an industry peak body/association or a business, there is a high level of similarities in their **Practices**:

- The sustainability of the environment and its natural resources is paramount, our seafood is sourced from pristine waters
- The industry is committed to responsible practices and stewardship, and will continue to improve
- The industry strives to connect to and meet the expectations of seafood consumers and customers
- The industry values collaboration, engagement and their relationships with stakeholders, government, businesses and communities
- The industry is committed to sharing information about the industry, business, and products
- Building industry and organisational capacity, and provide professional development
- To be active in research and collaborate with researchers and students
- To engage in fisheries and aquaculture management and policy processes
- The industry is economically important and provides employment, and seeks to be sustainable in the long term
- To showcase the provenance of seafood and that it is locally produced
- To commit to the health and safety of the people working in the industry

### There are few practices that are different between organisation type.

Practices	Industry Association	Business
Strong biosecurity, food safety and handling	Х	
To enhance market opportunities	Х	
Demonstrating (and being recognised for) the contribution the industry makes	Х	
Providing high quality/fresh/tasty products		Х
Innovative, modern and technologically advanced		Х
Connecting to, and serving communities		Х

## Looking at the different sectors

Wildcatch organisations Aquaculture organisations Organisations that do both

## Wildcatch organisations: Where the similarities and differences lie in Values and Practices

Differ stated

	Value	% WC orgs (n=22)
	Sustainability of the environment and natural resources, "pristine environment"	100
	Providing high quality/fresh/tasty products	64
	Connecting to, and meeting expectations of consumers/customers	59
	Responsible practices and stewardship, commitment to improving. Including environmentally friendly harvesting practices, animal welfare, and social practices	45
	To collaborate, engage and build relationships (stakeholders, government, businesses, communities)	41
D:fferent to	To be a strong voice/advocate, demonstrate leadership and influence	41
Different to	To be active in research and collaborate with researchers and students	32
stated	Economic importance and sustainability including employment	27
practices	Innovative, modern and technologically advanced	27
	Demonstrating (and being recognised for) the contribution the industry makes	27
	Transparency, honesty, open communication	27
	Practices	% WC orgs (n=21)
	Sustainability of the environment and natural resources, "pristine environment"	86
	Responsible practices and stewardship, commitment to improving. Including environmentally friendly harvesting practices, animal welfare, and social practices	76
	To be active in research and collaborate with researchers and students	43
	Connecting to, and meeting expectations of consumers/customers	38
	Providing high quality/fresh/tasty products	33
	To collaborate, engage and build relationships (stakeholders, government, businesses, communities)	33
	Sharing information (about the industry, business, products)	33
Different to	Innovative, modern and technologically advanced	29
tated values	To build industry and organisational capacity, provide professional development	29
	To engage in fisheries/aquaculture management and policy processes	29

## Aquaculture organisations: Where the similarities and differences lie in Values and Practices

% AQ orgs (n=5)

	Values	/o/id_0igo(ii o/
	Sustainability of the environment and natural resources, "pristine environment"	100
	Responsible practices and stewardship, commitment to improving. Including environmentally friendly harvesting practices, animal welfare, and social practices	80
	Providing high quality/fresh/tasty products	60
	Economic importance and sustainability including employment	60
	Strong biosecurity, food safety and handling	60
Different to	To be a strong voice/advocate, demonstrate leadership and influence	60
stated	To be active in research and collaborate with researchers and students	40
practices	To collaborate, engage and build relationships (stakeholders, government, businesses, communities)	40
	Innovative, modern and technologically advanced	40
	To build industry and organisational capacity, provide professional development	40
	To enhance market opportunities	40
	Maintaining and increasing productivity, performance and reliable/consistent supply	40
	Profitability	40
	Healthy seafood	40
	Practices	% AQ orgs (n=6)
	Sustainability of the environment and natural resources, "pristine environment"	100
	Responsible practices and stewardship, commitment to improving. Including environmentally friendly harvesting practices, animal welfare, and social practices	100
	Providing high quality/fresh/tasty products	67
	To collaborate, engage and build relationships (stakeholders, government, businesses, communities)	67
	Connecting to, and serving communities	67
Different to	Strong biosecurity, food safety and handling	50
stated values	Connecting to, and meeting expectations of consumers/customers	50
	Health and safety of people working in the industry	50
	Health and safety of people working in the industry Economic importance and sustainability including employment	33
	Economic importance and sustainability including employment	33
	Economic importance and sustainability including employment To be active in research and collaborate with researchers and students	33 33
	Economic importance and sustainability including employment To be active in research and collaborate with researchers and students To build industry and organisational capacity, provide professional development	33 33 33
	Economic importance and sustainability including employment To be active in research and collaborate with researchers and students To build industry and organisational capacity, provide professional development To enhance market opportunities	33 33 33 33 33
	Economic importance and sustainability including employment To be active in research and collaborate with researchers and students To build industry and organisational capacity, provide professional development To enhance market opportunities Maintaining and increasing productivity, performance and reliable/consistent supply	33 33 33 33 33 33

Note: There were only 5 or 6 Aquaculture only organisations that stated Values or Practices

## Aquaculture & Wildcatch organisations: Where the similarities and differences lie in Values and Practices

% WC&AQ orgs (n=16)

	Values	
	Sustainability of the environment and natural resources, "pristine environment"	69
	Responsible practices and stewardship, commitment to improving. Including environmentally friendly harvesting practices, animal welfare, and social practices	63
	Providing high quality/fresh/tasty products	56
	To collaborate, engage and build relationships (stakeholders, government, businesses, communities)	38
	Connecting to, and serving communities	38
	To build industry and organisational capacity, provide professional development	38
	Supporting family/multigenerational/small businesses	38
	Connecting to, and meeting expectations of consumers/customers	31
	Sharing information (about the industry, business, products)	31
	Innovative, modern and technologically advanced	31
rent to	To be a strong voice/advocate, demonstrate leadership and influence	31
stated	Economic importance and sustainability including employment	25
	Maintaining and increasing productivity, performance and reliable/consistent supply	25
actices	The importance of the culture of the industry (livelihoods, history, cultural connection)	25

#### Practices

Different 1

#### % WC&AQ orgs (n=12)

	Sustainability of the environment and natural resources, "pristine environment"	67
Different to	To collaborate, engage and build relationships (stakeholders, government, businesses, communities)	58
stated values	To engage in fisheries/aquaculture management and policy processes	58
stated values	Responsible practices and stewardship, commitment to improving. Including environmentally friendly harvesting practices, animal welfare, and social practices	50
	To build industry and organisational capacity, provide professional development	50
	Connecting to, and meeting expectations of consumers/customers	50
	Sharing information (about the industry, business, products)	42
	Providing high quality/fresh/tasty products	33
	Connecting to, and serving communities	33
	Economic importance and sustainability including employment	33
	Locally produced seafood/provenance	33
	Supporting family/multigenerational/small businesses	25
	Innovative, modern and technologically advanced	25
	Health and safety of people working in the industry	25
	Strong biosecurity, food safety and handling	25

Whether wildcatch, aquaculture or both, all organisations agree on these Values:

- The sustainability of the environment and its natural resources is paramount, and our seafood is sourced from a pristine environment
- The industry is committed to responsible practices and stewardship, and will continue to improve
- The industry provides high quality, fresh and delicious seafood
- The industry values collaboration, engagement and their relationships with stakeholders, government, businesses and communities
- The industry wants to be a strong voice and advocate, to demonstrate leadership and have influence
- The industry is economically important and provides employment, and seeks to be sustainable in the long term
- The industry is innovative, modern and technologically advanced

## However, the Values are different between sectors.

Values	Wildcatch	Aquaculture	Wildcatch & Aquaculture
Connecting to, and meeting expectations of consumers/customers	Х		Х
To be active in research and collaborate with researchers and students	Х	Х	
Demonstrating (and being recognised for) the contribution the industry makes	Х		
Transparency, honesty, open communication	Х		
Strong biosecurity, food safety and handling		Х	
To build industry and organisational capacity, provide professional development		Х	х
To enhance market opportunities		Х	
Maintaining and increasing productivity, performance and reliable/consistent supply		Х	Х
Profitability		Х	
Healthy seafood		Х	
Connecting to, and serving communities			Х
Supporting family/multigenerational/small businesses			Х
The importance of the culture of the industry (livelihoods, history, cultural connection)			Х
Sharing information (about the industry, business, products)			Х

- Aquaculture organisations value Biosecurity and Food safety, Profitability, and the Healthy nature of seafood.
- Wildcatch organisations value Transparency.
- The organisations that do both value the connection to community, supporting family businesses, and the cultural importance of the industry.

Whether wildcatch, aquaculture or both, all organisations participate in these **Practices**:

- The sustainability of the environment and its natural resources is paramount, and our seafood is sourced from a pristine environment
- The industry is committed to responsible practices and stewardship, and will continue to improve
- The industry strives to connect to and meet the expectations of seafood consumers and customers
- The industry provides high quality, fresh and delicious seafood
- The industry values collaboration, engagement and their relationships with stakeholders, government, businesses and communities
- The industry is committed to sharing information about the industry, business, and products
- Building industry and organisational capacity, and provide professional development

## However, the **Practices** differ between sectors.

Practices	Wildcatch	Aquaculture	Wildcatch & Aquaculture
To be active in research and collaborate with researchers and students	Х	Х	
Innovative, modern and technologically advanced	Х		Х
To engage in fisheries/aquaculture management and policy processes	Х		Х
Connecting to, and serving communities		Х	Х
Strong biosecurity, food safety and handling		Х	Х
Health and safety of people working in the industry		Х	Х
Economic importance and sustainability including employment		Х	Х
To enhance market opportunities		Х	
Maintaining and increasing productivity, performance and reliable/consistent supply		Х	
Transparency, honesty, open communication		Х	
Pride and passion for what we do		Х	
Locally produced seafood/provenance			Х
Supporting family/multigenerational/small businesses			Х

- Aquaculture organisations can focus their practices on enhancing markets, focussing on productivity, and showing transparency and pride in what they do.
- The organisations that do both can focus their practices and emphasise provenance and local seafood, and support family businesses
- Wildcatch organisations share their practices of research, innovation and engaging with policy, with other sectors